



## LOCAL PROCUREMENT

### ABOUT NEW ACLAND

*New Hope Group currently operates the existing New Acland Mine situated north-northwest of Oakey township in south-east Queensland's Darling Downs. New Acland produces about 5.2 million tonnes per annum and has reserves that will allow current operations to continue until approximately 2017/18.*

### PROJECT DETAILS

The New Acland Mine Stage 3 Project (the Project) will extend the mine's operating life to approximately 2029 with approval for an annual output up to 7.5 million tonnes per annum.

### DELIVERING BENEFITS

New Acland Mine is a major economic contributor to the region, providing a \$300 million injection annually into south-east Queensland's economy and \$110 million each year to the Darling Downs.

The operation employs 275 local people directly, and provides a further 507 full-time contractor jobs and around 2,300 indirect jobs.

During the lifetime of the operation, it is anticipated that New Acland Mine will contribute \$12 billion to the regional, state and national economy.

### LOCAL CONTENT

New Hope is committed to creating employment opportunities for capable local contractors and suppliers for the Project.

Local contractors and suppliers should register their interest through the ICN Gateway website at [www.NACO3.icn.org.au](http://www.NACO3.icn.org.au).

In addition, New Hope has committed to adopt and promote the Queensland Resources Council (QRC) Code of Practice for Local Content (2013).

New Hope will target local business for minor packages less than \$1m as far as reasonable and commercially practical.

The Project team has conducted supplier briefings in Toowoomba and Oakey. These briefings were coordinated in conjunction with the Department of State Development, Toowoomba and Surat Basin Enterprise (TSBE) and the Toowoomba and Oakey Chambers of Commerce.

The Project also coordinated 'tender readiness' training for local businesses. The information from these sessions is available from the New Hope Community Office in Oakey.

Further information will be provided at Community Information Days and future networking events.

### AUSTRALIAN INDUSTRY PARTICIPATION PLAN

In accordance with the Australian Jobs Act 2013, the Project has developed and implemented an Australian Industry Participation Plan (AIP Plan).

The Australian Jobs Act requires that major projects (greater than \$500M) provide full, fair and reasonable opportunity to Australian suppliers for all contracts over \$1M.





## PROCUREMENT PROCESS

### MAJOR PACKAGES

The Project procurement process for major packages greater than \$1m is as follows:

- » Expression of Interest packages will be posted on the Industry Capability Network (ICN) NAC03 Gateway ([www.NAC03.icn.org.au](http://www.NAC03.icn.org.au));
- » Prospective contractors can register their interest with ICN to receive an Expression of Interest (EOI) package;
- » Partial scope submissions are welcome particularly from local contractors:
  - » A partial scope is where local contractors may be able to provide part of the scope of work, but not the complete scope of work (i.e. provision of concrete for a civil construction scope of work);
  - » These partial scope submissions will be provided to successful contractors to assist in meeting their local content obligations.
- » ICN assess and recommend initial shortlist for review by New Hope;
- » The Project will validate and evaluate the EOI submissions initially shortlisted by ICN; and
- » The Project will finalise a shortlist of businesses to be included in the next steps of the procurement process (a formal tender for example) for that package.

### MINOR PACKAGES

New Hope will target local business for minor packages less than \$1m as far as reasonable and commercially practical.

Local business can register their interest to supply the NAC03 Project at [www.aclandproject.com.au/content/supplier-registration](http://www.aclandproject.com.au/content/supplier-registration). This register and New Acland's current supplier base will be utilised to source capable local suppliers for minor packages.

## SELECTION CRITERIA

### MAJOR PACKAGES

The following criteria are considered by the Project when selecting contractors for packages greater than \$1m:

- » Technical capability to complete the supply/works/services;
- » Commercial capacity and capability to complete the supply/works/services;
- » Local content is supported through the supply chain;
- » Adequate quality management systems (ISO9001);
- » Adequate safety management systems (AS4801) and safety statistics;
- » Adequate environmental management systems (ISO14001);
- » Experience working under the Coal Mining Safety and Health Act 1999-Queensland or similar legislation;
- » Adequate sub-contractor management systems (if required);
- » Experience in major contracting (greater than \$1m) within the mining industry; and
- » Adequate employee relations management systems and IR statistics.

### MINOR PACKAGES

The following criteria are considered by the Project when selecting contractors for packages less than \$1m:

- » Technical capability to complete the supply/works/services;
- » Commercial capacity and capability to complete the supply/works/services;
- » Local content capability; and
- » Adequate safety and environmental management systems compliance.

## Contact Us

If you would like further information regarding the Project's procurement process, please contact us by:

- » Calling **New Hope Group** on **1800 882 142** or **07 4691 3445** - your call will be answered during business hours, or you can leave return call details outside of business hours
- » By post to **New Hope Group, PO Box 47, Ipswich, QLD 4305**
- » Emailing [community@newhopegroup.com.au](mailto:community@newhopegroup.com.au)

